



NATIONAL INSTITUTE FOR  
LOBBYING & ETHICS

For Lobbyists, By Lobbyists

# Artificial Intelligence Code of Ethics

National Institute for Lobbying & Ethics

## Introduction

Lobbying, once a term confined to the political backrooms and corridors of power, has over decades evolved into a multifaceted profession with profound implications for governance and democracy. At its core, lobbying involves the strategic persuasion of lawmakers and decision-makers to impact legislation, policies, and regulations in favor of a particular cause, industry, or interest group. While its origins can be traced back centuries, lobbying has undergone significant transformations, spurred by technological advancements, shifts in political landscapes, and changing societal norms.

Throughout history, lobbying has played a pivotal role in shaping public policy, often acting as the conduit between citizens, corporations, non-profits, and government institutions. However, the perception of lobbying has been marred by controversies surrounding undue influence, corruption, and unequal access to decision-makers. As a result, there has been a continuous push for transparency and accountability within the profession, led by the National Institute For Lobbying & Ethics (NILE).

The landscape of lobbying has been fundamentally altered by the rapid changes and use of technology, which has democratized access to information and communication channels. Today, advocacy efforts are not solely reliant on traditional methods of face-to-face meetings and networking but also encompass social media campaigns, online influencers, online petitions, and data-driven analytics to mobilize support and sway public opinion.

Moreover, societal expectations and norms have prompted a shift towards ethical and socially responsible lobbying practices. Stakeholders demand greater transparency, integrity, and inclusivity in the lobbying process, compelling practitioners to adopt more ethical frameworks and engage in dialogue with diverse perspectives.

In this dynamic landscape, the lobbying profession continues to evolve, presenting both challenges and opportunities for those involved.

For all these reasons, NILE is taking a proactive step in creating a Code of Ethics for how artificial intelligence (AI) is used in lobbying campaigns today.

This document builds upon the foundational principles espoused in our original “Code of Ethics<sup>1</sup>,” which is continuously updated by NILE. It acknowledges the profound impact of AI on the lobbying profession and proposes a forward-looking approach to integrating AI ethics into our existing frameworks.

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<sup>1</sup> <https://www.lobbyinginstitute.com/ethics>



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## The Role of Artificial Intelligence in Lobbying

AI technologies, from data analytics to automated communication systems, are increasingly employed in lobbying efforts today to enhance efficiency, target messaging, and analyze policy impacts. While these advancements can significantly benefit the lobbying profession and advocacy process, they also introduce complex ethical considerations that must be addressed to maintain public trust and confidence in our democratic system.

The following Code of Ethics applies to lobbyists and the vendors they use.

### Code of Ethics: Core Principles

#### 1. Transparency

1.1. **Full Disclosure:** Similar to companies disclosing actor portrayals in certain commercials, advocacy organizations using AI technologies should transparently disclose the use of AI in their campaigns.

#### 2. Fairness and Inclusivity

2.1. **Bias Mitigation:** Implement measures to identify and mitigate biases in AI systems, striving to ensure that advocacy efforts do not unfairly favor or discriminate against any individual or group.

2.2. **Diverse Representation:** Strive for diverse and inclusive development teams, reflecting the perspectives and experiences of different communities, to avoid unintentional biases in the use of AI.

2.3. **Equitable Access:** Advocate for policies and practices that ensure equitable access to AI-driven advocacy tools, avoiding the perpetuation of existing inequalities.

#### 3. Privacy and Data Security

3.1. **Informed Consent:** Obtain informed consent before collecting and utilizing personal data for AI-driven advocacy, clearly communicating the purpose and implications of data usage.

3.2. **Data Security:** Implement robust security measures to protect the privacy and confidentiality of individuals' data, complying with relevant data protection laws and regulations.

3.3. **Data Ownership:** Clearly define and communicate the ownership of data collected through AI systems, respecting individuals' rights and ensuring responsible data stewardship.



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#### 4. Civic Engagement and Education

4.1. **Educational Outreach:** Promote public understanding of AI technologies and their implications for advocacy, ensuring that stakeholders are informed about how AI is used in campaigns.

4.2. **Empowerment:** Use AI to enhance civic engagement, providing tools that empower individuals to participate in the democratic process and make informed decisions.

#### 5. Ethical Use of AI in Political Advocacy

5.1. **Truthfulness:** Uphold standards of truthfulness and accuracy in all AI-driven communication, avoiding the dissemination of misleading or false information.

5.3. **Respect for Democratic Values:** Align AI-driven advocacy efforts with democratic values, respecting the principles of fairness, transparency, and the right to diverse perspectives.

#### 6. Continuous Improvement and Collaboration

6.1. **Learning and Adaptation:** Embrace a culture of continuous improvement, learning from experiences and adapting AI systems and practices accordingly.

6.2. **Collaboration:** Collaborate with industry peers, policymakers, and advocacy organizations to develop shared standards, guidelines, and best practices for the ethical use of AI in advocacy.

### Implementation and Activation Plan

To operationalize the Code of Ethics, NILE will offer training and resources to its members on ethical AI use. This initiative will include workshops, seminars, and materials that cover best practices for integrating AI technologies into lobbying activities responsibly.

This may include, but not be limited to:

#### 1. Developing a Comprehensive AI Ethics Training Program

1.1. Creating and offering comprehensive training programs focused on ethical AI use in lobbying. These programs would cover the ethical considerations of AI technologies, including data privacy, transparency, and the avoidance of bias.

1.2. Make the completion of this training a requirement for all NILE members and encourage ongoing education to keep pace with technological advancements.

#### 2. Establish an AI Ethics Oversight Committee

2.1. Form an AI Ethics Oversight Committee within NILE to monitor the use of AI in lobbying, update ethical guidelines as technology evolves, and address any AI-related ethical concerns that arise. This committee would also be responsible for reviewing AI tools and applications used in lobbying to ensure they meet ethical standards.



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### 3. Creating an AI Use Disclosure Framework

3.1. Developing and implementing a framework recommending lobbyists disclose the use of AI technologies in their lobbying efforts, including the scope of AI's involvement and the type of data it analyzes. This transparency initiative would help demystify AI use in lobbying for both clients and the general public, ensuring clear understanding and trust.

### 4. Advocating for Privacy and Data Protection

4.1. Uphold stringent data privacy and protection standards in all AI-driven activities. This includes ensuring that data used by AI tools is collected with consent and stored securely.

4.2. Lobbyists should be transparent with clients and the public about the data collection methods, usage, and protection measures in place.

### 5. Fostering Collaboration and Dialogue

5.1. NILE should facilitate dialogue among lobbyists, technology experts, policymakers, and the public to discuss the ethical implications of AI in lobbying.

5.2. Collaborate with other professional associations, academia, and tech industry leaders to share best practices and develop industry-wide standards for ethical AI use.

### 6. Implementing a Compliance and Reporting Mechanism

6.1. Establish clear mechanisms for reporting unethical AI practices within the lobbying profession. This includes setting up confidential channels for whistleblowers and ensuring that reports are investigated thoroughly and impartially.

6.2. Regularly review and report on the adherence to the AI ethics Code of Ethics, highlighting areas of success and opportunities for improvement.

### 7. Recognizing and Rewarding Ethical AI Use

7.1. Introduce awards or recognition programs for individuals, firms, or organizations that exemplify best practices in ethical AI use within lobbying. This would encourage adherence to ethical guidelines and promote positive examples within the industry.

### 8. Create a Corporate Partner Committee

8.1. Create a Corporate Partner Committee to continue the dialogue on how lobbyists and vendors can ethically use AI in lobbying campaigns.



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## Conclusion

The integration of AI into lobbying activities presents a pivotal moment for lobbyists and democracy. By adopting a proactive stance on AI ethics, NILE and its members demonstrate an enduring commitment to evolving with technological advancements while preserving the foundational values that underpin our work. Through transparency, accountability, fairness, and respect for privacy, we can harness the power of AI to enhance our advocacy efforts without compromising the public trust and confidence that are vital to our democratic system. These steps will reinforce public trust in the lobbying profession and its vital role in the democratic process, demonstrating a commitment to ethical integrity in the face of technological transformation.